

right © General



TRENDS DISRUPTING THE POWER SECTOR FROM GENERATION TO T&D



DECARBONIZATION

By 2040, **RENEWABLES will** represent 30% of global net electricity ... or more?

IMPACT

- Generation is becoming difficult to forecast & variable
- Grid stability, Congestion Volatility on electricity markets



DIGITIZATION

GROWING THE NUMBER of connected devices
& smart sensors

IMPACT

 Allowing decision making based on dynamic and nodal prices



DECENTRALIZATION

GROWING PENETRATION of distributed resources (renewable, storage, efficient devices)

IMPACT

- End user becomes an active actor of the power system ('pro-sumer')
- Growing complexity of distribution grids



ELECTRIFICATION

in energy ecosystem

ELECTRIFICATION OF ENERGY USES, transport (EVs) and heating

IMPACT

Growth of Electricity demand, and an acceleration of decentralization of the power sector







WHY ENERGY STORAGE?

A battery energy storage solution offers new application flexibility and unlocks new business value across the energy value chain.

Energy storage supports diverse applications including firming renewable production, stabilizing the electrical grid, controlling energy flow, optimizing asset operation and creating new revenue by delivering:



Active Power Services

- Frequency regulation
- Frequency response
- Peak shaving/firming
- Remote power commands
- Ramp rate control
- Curtailment avoidance
- Scheduled dispatch/shifting

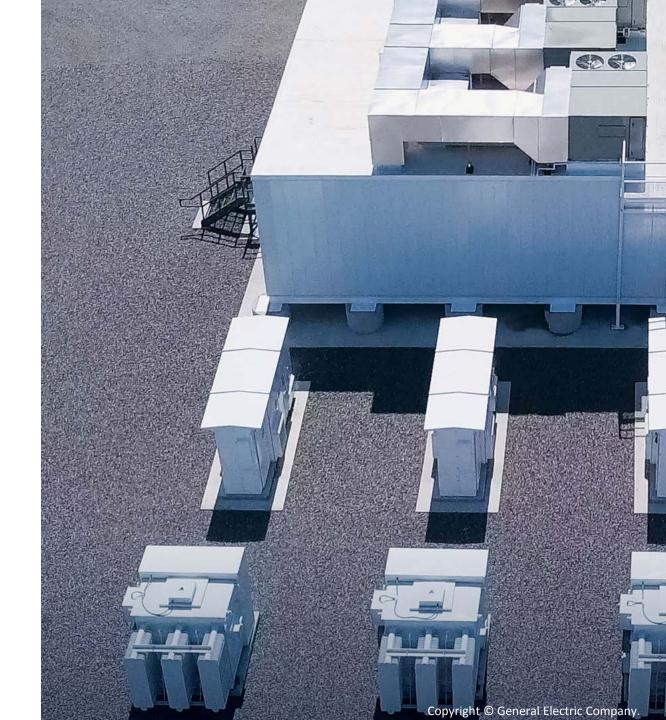
- Scheduled power commands
- State of charge management
- Islanding
- Black start



Reactive Power Services

- Voltage control
- Voltage droop
- Power factor control
- VAR control





GE SOLUTION

GE's Reservoir is a flexible, compact energy storage solution for AC or DC coupled systems. The Reservoir solution combines GE's advanced technologies and expertise in plant controls, power electronics, battery management systems and electrical balance of plant – all backed by GE's performance guarantees.



GE RESERVOIR STORAGE UNIT . . . Up to 4MWh Capacity

Enhanced to reduce installation cost and shorten project schedule



UP TO **15% EXTENDED BATTERY LIFE**UTILIZING PROPRIETARY BLADE
PROTECTION UNITS

UP TO 50% REDUCED
CONSTRUCTION TIME WITH FACTORY
BUILT & TESTED SOLUTION

IMPROVE SAFETY BY REDUCING FAULT
CURRENT BY UP TO 5X

ENABLE **UP TO 50% MORE SOLAR ENERGY SALES** WITH ENHANCED PV TO INVERTER
LOADING RATIO

15 MW / 60 MWh Solar Hybrid Reservoir Solution

GE APPROACH

GE's broad portfolio of Reservoir Solutions can be tailored to the operational needs enabling, efficient and cost-effective storage distribution and utilization of energy where and when it's needed most.



Our approach results in an investment grade business case that provides the basis of project planning and financing

UNLOCKING NEW BUSINESS VALUE WITH GE'S RESERVOIR ENERGY STORAGE SOLUTION



Improve Financial Performance

Monetize assets through new revenue streams, increased asset utilization, improved yield, and reduced operating costs.



Increase Renewables Integration

Improve integration and maximize utilization of the energy generated from photovoltaics (PV) and wind turbines.



Optimize Electrical Grid

Defer upgrades, relieve congestion, control voltage, provide reserves and ancillary services, and improve reliability with backup power and black start functionality.



Reduce Energy Costs

Commercial and industrial end users can mitigate demand charges, optimize differential (Time of Day) energy prices, and benefit from additional onsite PV generation.



Develop Microgrids

Create a new and more flexible grid by locally integrating renewable generation and smart devices with energy storage and real-time communication.

TYPICAL RESERVOIR APPLICATIONS

Standalone Applications



TYPICAL RESERVOIR APPLICATIONS

Integrated Hybrid Solution Applications

Solar	Wind	Thermal
		✓
⊘	⊘	✓
⊘	⊘	
		✓
		\checkmark
✓		+
	Solar	